Quality Manual
## Change Log

<table>
<thead>
<tr>
<th>Document Revision Date</th>
<th>Description of Change</th>
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<tbody>
<tr>
<td>15/04/09</td>
<td>Initial Release</td>
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1.0 Scope and Exclusions

Scope
This Quality Manual contains policies that have been implemented at Connelly Industrial Insulation Services Ltd.

This manual pertains to processes relating to: All operations

The manual is written to comply with the requirements of ISO 9001.

Exclusions
The organization has no permissible exclusions as they apply to ISO 9001 requirements.

2.0 Company

Connelly Industrial Insulation Services Ltd, an Alberta owned and operated business, was incorporated in 1977. Opening its first office in Red Deer, the company now has branch offices in Rocky Mountain House and Grande Prairie to serve Alberta, British Columbia and Saskatchewan. Connelly Insulation is a mechanical insulation contractor serving the oil and gas, industrial and commercial sectors. Connelly provides services in industrial and commercial pipe and equipment insulation, utilidors, glycol heat tracing, removable covers, spray foam insulation, asbestos abatement and mold abatement.

Staffing in the company includes qualified operations managers, senior construction supervisors, project estimators, certified safety supervisors and ticketed insulators. To support these individuals, Connelly employs a number of competently skilled labor personnel maintaining approximately 50 employees year round. All staff is trained in industry regulations including Occupational Health and Safety as well as standards provided by the Alberta Construction Safety Association. Company employees are provided with the highest standard of safety training. Supervisors are all trained in Leadership for Safety Excellence and all other employees are trained with a minimum of H2S alive, CSTS, WHMIS, TDG and First Aid.

Connelly Insulation is committed to gaining and maintaining a client base based on consistency, quality and safety. It is our sincere belief that safety and productivity are inseparable components of our daily work activities. To accomplish this objective Connelly Insulation is focused on utilizing the highest quality products, training, and the aspects of its most valuable asset, the diverse group of highly capable employees.
3.0 Terms and Definitions

Throughout this Quality Manual, the term “organization” refers to Connelly Industrial Insulation Services Ltd.

4.0 Quality Management System

4.1 General requirements

The organization Connelly Industrial Insulation Services Ltd has established, documented, implemented and currently maintains a quality management system. We continually improve its effectiveness in accordance with the requirements of ISO 9001.

The organization:

- has determined the processes needed for the quality management system and their application throughout the organization,
- determined the sequence and interaction of these processes,
- determined criteria and methods needed to ensure that both the operation and control of these processes are effective,
- ensures the availability of resources and information necessary to support the operation and monitoring of these processes,
- monitors, measures where applicable, and analyzes these processes, and
- implements actions necessary to achieve planned results and continual improvement of these processes.

These processes are managed by the organization in accordance with the requirements of ISO 9001.

Where the organization chooses to outsource any process that affects product conformity to requirements, the organization ensures control over such processes. The type and extent of control to be applied to these outsourced processes are defined within the quality management system.
### Processes and Interactions

**Key Processes:**

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<tr>
<th>Key Process(es)</th>
<th>Process Owner</th>
<th>Metric</th>
<th>Reporting Frequency</th>
<th>Objective</th>
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<tr>
<td>Job Planning</td>
<td>Management</td>
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<td>Prior To Quoting</td>
<td>Meet objectives and Specifications</td>
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<tr>
<td>Project Quoting</td>
<td>Management/Estimators</td>
<td>Drawings Used and Implemented</td>
<td>Prior to Submission of Quote</td>
<td>Have Job Awarded To The Company</td>
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<tr>
<td>On Site Viewing</td>
<td>Foreman or Management</td>
<td>Ensure Project Turnover Meets Expectations</td>
<td>Prior To commencing Job</td>
<td>Ensure Changes Have Not Been Made Without Company Knowledge</td>
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<tr>
<td>Job Commencement</td>
<td>Foreman</td>
<td>Receive Release For Work</td>
<td>Daily or as Necessary</td>
<td>Work Done Only As Allowed During Turnover Process</td>
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<tr>
<td>Glycol/ Steam Tracing</td>
<td>Foreman</td>
<td>Installation As Requested</td>
<td>Daily</td>
<td>Install In Best Or most Desired Way</td>
</tr>
<tr>
<td>Tracing Testing</td>
<td>Foreman</td>
<td>Pressure Checks</td>
<td>Daily</td>
<td>Zero Leaks</td>
</tr>
<tr>
<td>Insulation Installation</td>
<td>Foreman</td>
<td>Installed As Per Specification</td>
<td>Daily</td>
<td>Installed exactly as Requested and Planned</td>
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</table>
4.2 Documentation Requirements

4.2.1 General
The quality management system documentation includes:
- documented statements of a quality policy and quality objectives,
- a quality manual,
- documented procedures and records required by ISO 9001, including Document Control, Record Control, Internal Audit, Control of Non-conforming Product, Corrective and Preventive Action,
- documents, including records, determined by the organization to be necessary to ensure the effective planning, operation and control of its processes.

4.2.2 Quality Manual
The organization has established and currently maintains a quality manual that includes:
- the scope of the quality management system, including details of and justification for any exclusions,
- the documented procedures established for the quality management system, or reference to them, and
- a description of the interaction between the processes of the quality management system.

The Quality Department (management) is responsible for maintaining the quality manual.

4.2.3 Document Control
Documents required by the quality management system are controlled. Records are a special type of document and are controlled according to the requirements given in section 4.2.4.

A documented procedure has been established to define the controls needed:
- to approve documents for adequacy prior to issue,
- to review and update as necessary and re-approve documents,
- to ensure that changes and the current revision status of documents are identified,
• to ensure that relevant versions of applicable documents are available at points of use,
• to ensure that documents remain legible and readily identifiable,
• to ensure that documents of external origin determined by the organization to be necessary for the planning and operation of the quality management system are identified and their distribution controlled, and
• to prevent the unintended use of obsolete documents, and to apply suitable identification to them if they are retained for any purpose.

The Document Control Manager (operations manager) is responsible to maintain the Document Control Procedure, to ensure that relevant versions are available at points of use, to remove obsolete documents, and to control external documents. Documents are reviewed and approved, including re-approval as required, by the appropriate functional manager along with the Quality Manager (management or onsite supervisor).

4.2.4 Control of Records
Records established to provide evidence of conformity to requirements and of the effective operation of the quality management system shall be controlled.

A documented procedure has been established to define the controls needed for the identification, storage, protection, retrieval, retention and disposition of records.

Records are legible, readily identifiable and retrievable.

The operations manager is responsible to maintain the Records Control Procedure.

5.0 Management Responsibility

5.1 Management Commitment
Top management (operations manager) provides evidence of its commitment to the development and implementation of the quality management system and continually improve its effectiveness by:

• communicating to the organization the importance of meeting customer as well as statutory and regulatory requirements,
• establishing the quality policy,
• ensuring that quality objectives are established,
• conducting management reviews, and
• ensuring the availability of resources.

Top management is considered to be the Quality Steering Team, that includes the following members:
Scott Caron - Industrial Operations Manager
Scott Glass - Commercial Operations Manager
Dave Connelly - HSE manager
5.2 Customer Focus
Top management ensures that customer requirements are determined and are met with the aim of enhancing customer satisfaction.

5.3 Quality Policy
Top management ensure that the quality policy:
• is appropriate to the purpose of the organization,
• includes a commitment to comply with requirements and continually improve the effectiveness of the quality management system,
• provides a framework for establishing and reviewing quality objectives,
• is communicated and understood within the organization, and
• is reviewed for continuing suitability.

The stated quality policy is as follows:

Connelly Industrial Insulation Services is committed to upholding the best possible quality of service possible. Trade practices and standard are kept and followed in every aspect of every job. No project is considered complete until quality has been signed off as acceptable.

The Quality Manager or Operations Manager is responsible for ensuring the quality policy is reviewed during the Management Review process.
5.4 Planning

5.4.1 Quality Objectives
Top management ensures that quality objectives, including those needed to meet requirements for product, are established at relevant functions and levels within the organization. The quality objectives are measurable and consistent with the quality policy.

The Site Manager is responsible for establishing and maintaining the quality objectives.

5.4.2 Quality management system planning
Top management ensures that:

- the planning of the quality management system is carried out in order to meet the requirements given in section 4.1, as well as the quality objectives, and
- the integrity of the quality management system is maintained when changes to the quality management system are planned and implemented.

5.5 Responsibility, Authority and Communication

5.5.1 Responsibility and authority
Top management ensures that responsibilities and authorities are defined and communicated within the organization.

5.5.2 Management Representative
Top management has appointed a member of management who, irrespective of other responsibilities, has responsibility and authority that includes:

- ensuring that processes needed for the quality management system are established, implemented and maintained,
- reporting to Top management on the performance of the quality management system and any need for improvement, and
- ensuring the promotion of awareness of customer requirements throughout the organization.

The appointed management representative is the on-site supervisor. They serve as the liaison to external parties on matters relating to the quality system.

5.5.3 Internal communication
Top management ensures that appropriate communication processes are established within the organization and that communication takes place regarding the effectiveness of the quality management system.

5.6 Management Review
Management reviews the organization’s quality management system, at planned intervals, to ensure its continuing suitability, adequacy and effectiveness. This review includes assessing
opportunities for improvement and the need for changes to the quality management system, including the quality policy and quality objectives.

Records from management reviews are maintained by the operations managers.

The input to management review includes information on:
- results of audits,
- customer feedback,
- process performance and product conformity,
- status of preventive and corrective actions,
- follow-up actions from previous management reviews,
- changes that could affect the quality management system, and
- recommendations for improvement.

The output from the management review includes:
- any decisions and actions related to improvement of the effectiveness of the quality management system and its processes,
- improvement of product related to customer requirements, and
- resource needs.

The following individuals attend Management Reviews:
- Scott Caron- Industrial Operations Manager
- Scott Glass- Commercial Operations Manager
- Dave Connelly- HSE Manager

6.0 Resources Management

6.1 Provision of Resources
The organization determines and provides the resources needed to implement and maintain the quality management system and continually improve its effectiveness and to enhance customer satisfaction by meeting customer requirements.

6.2 Human Resources

6.2.1 General
Personnel performing work affecting conformity to product requirements are deemed competent on the basis of appropriate education, training, skills and experience. Management is responsible for assessing competence.

6.2.2 Competence, training and awareness
The organization:
- determines the necessary competence for personnel performing work affecting conformity to product requirements,
- where applicable, provides training or takes other actions to achieve the necessary competence,
- evaluates the effectiveness of the actions taken,
ensures that personnel are aware of the relevance and importance of their activities and how they contribute to the achievement of the quality objectives, and
maintains appropriate records of education, training, skills and experience.

The Human Resources Department or HSE management is responsible to determine competency requirements and to oversee the training process. HSE also maintains appropriate records of education, training, skills, and experience.

6.3 Infrastructure
The organization determines, provides and maintains the infrastructure needed to achieve conformity to product requirements.

Infrastructure includes, as applicable:
- buildings, workspace and associated utilities,
- process equipment (both hardware and software), and
- supporting services (such as transport, communication or information systems).

6.4 Work Environment
The organization determines and manages the work environment needed to achieve conformity to product requirements. The site supervisor or foreman is responsible to identify and control work environment requirements.

7.0 Product Realization

7.1 Planning of Product Realization
The organization plans and develops the processes needed for product realization.

Planning of product realization is consistent with the requirements of the other processes of the quality management system.

In planning product realization, the organization determines the following, as appropriate:
- quality objectives and requirements for the product,
- the need to establish processes and documents, and to provide resources specific to the product,
- required verification, validation, monitoring, measurement, inspection and test activities, specific to the product and the criteria for product acceptance,
- records needed to provide evidence that the realization processes and resulting product meet requirements.

The output of this planning is in a form suitable for the organization’s method of operations.
Management is responsible for planning production or service provision and for maintaining associated records.

7.2 Customer-related Processes

7.2.1 Determination of requirements related to the product
The organization determines:
- requirements specified by the customer, including the requirements for delivery and post-delivery activities,
- requirements not stated by the customer but necessary for specified or intended use, where known,
- statutory and regulatory requirements applicable to the product, and
- any additional requirements considered necessary by the organization.

The Sales Department is responsible for determining all customer requirements, whether specified; not stated, but necessary; or statutory and regulatory.

7.2.2 Review of requirements related to the product
The organization reviews the requirements related to the product. This review is conducted prior to the organization’s commitment to supply a product to the customer (e.g. submission of tenders, acceptance of contracts or orders, acceptance of changes to contracts or orders) and ensures that:
- product requirements are defined,
- contract or order requirements differing from those previously expressed are resolved, and
- the organization has the ability to meet the defined requirements.

Records of the results of the review and actions arising from the review are maintained. The Sales Department is responsible for the review and for maintaining the records.

Where the customer provides no documented statement of requirement, the customer requirements are confirmed by the organization before acceptance.

Where product requirements are changed, the Sales Department ensures that relevant documents are amended and that relevant personnel are made aware of the changed requirements.

7.2.3 Customer communication
The organization determines and implements effective arrangements for communicating with customers in relation to:
- product information,
- enquiries, contracts or order handling, including amendments, and
- customer feedback, including customer complaints.
7.3 Purchasing

7.3.1 Purchasing process
The organization ensures that purchased product conforms to specified purchase requirements. The type and extent of control applied to the supplier and the purchased product is dependent upon the effect of the purchased product on subsequent product realization or the final product.

The organization evaluates and selects suppliers based on their ability to supply product in accordance with the organization’s requirements. Criteria for selection, evaluation and re-evaluation are established. Records of the results of evaluations and any necessary actions arising from the evaluation are maintained.

Management is responsible for controlling the purchasing process and for maintaining appropriate records.

7.3.2 Purchasing information
Purchasing information describes the product to be purchased, including where appropriate:
- requirements for approval of product, procedures, processes and equipment,
- requirements for qualification of personnel, and
- quality management system requirements.

The organization ensures the adequacy of specified purchase requirements prior to communication to the supplier.

7.3.3 Verification of purchased product
The organization establishes and implements the inspection or other activities necessary for ensuring that purchased product meets specified purchase requirements.

Where the organization or its customer intends to perform verification at the supplier’s premises, the organization states the intended verification arrangements and method of product release in the purchasing information.
7.4 Production and service provision

7.4.1 Control of production and service provision
The organization plans and carries out production and service provision under controlled conditions. Controlled conditions include, as applicable:

- the availability of information that describes the characteristics of the product,
- the availability of work instructions, as necessary,
- the use of suitable equipment,
- the availability and use of monitoring and measuring equipment,
- the implementation of monitoring and measurement, and
- the implementation of product release, delivery and post-delivery activities.

Management is responsible for controlling all phases or product and service provision and for maintaining appropriate records.

7.4.2 Validation of processes for production and service provision
The organization validates any processes for production and service provision where the resulting output cannot be verified by subsequent monitoring or measurement and, consequently, deficiencies become apparent only after the product is in use or the service has been delivered.

Validation demonstrates the ability of these processes to achieve planned results.

The organization establishes arrangements for these processes including, as applicable:

- defined criteria for review and approval of the processes,
- approval of equipment and qualification of personnel,
- use of specific methods and procedures,
- requirements for records, and
- revalidation.

7.4.3 Customer property
The organization exercises care with customer property while it is under the organization’s control or being used by the organization. The organization identifies, verifies, protects and safeguards customer property provided for use or incorporation into the product. If any customer property is lost, damaged or otherwise found to be unsuitable for use, the organization shall report this to the customer and maintain records. Customer property can include intellectual property and personal data.

Management is responsible for controlling and recording customer property. The Sales Department is responsible for all communication with the customer regarding their property.
7.4.5 Preservation of product

The Production Department or on site supervisor is responsible for preserving the product during internal processing and delivery to the intended destination in order to maintain conformity to requirements. As applicable, this preservation includes identification, handling, packaging, storage and protection. Preservation also applies to the constituent parts of a product.

7.5 Control of monitoring and measuring equipment

The organization determines the monitoring and measurement to be undertaken and the monitoring and measuring equipment needed to provide evidence of conformity of product to determined requirements. The organization establishes processes to ensure that monitoring and measurement can be carried out and are carried out in a manner that is consistent with the monitoring and measurement requirements. Management is responsible for all aspects related to the system of controlling monitoring and measurement.

Where necessary to ensure valid results, measuring equipment is:

- calibrated or verified, or both, at specified intervals, or prior to use, against measurement standards traceable to international or national measurement standards; where no such standards exist, the basis used for calibration or verification is recorded,
- adjusted or re-adjusted as necessary,
- identified in order to determine its calibration status,
- safeguarded from adjustments that would invalidate the measurement result,
- protected from damage and deterioration during handling, maintenance and storage.

In addition, the organization assesses and records the validity of the previous measuring results when the equipment is found not to conform to requirements. The organization takes appropriate action on the equipment and any product affected. Records of the results of calibration and verification are be maintained.

When used in the monitoring and measurement of specified requirements, the ability of computer software to satisfy the intended application is confirmed. This is undertaken prior to initial use and reconfirmed as necessary.
8.0 Measurement, analysis and improvement

8.1 General
The organization plans and implements the monitoring, measurement, analysis and improvement processes needed:

- to demonstrate conformity to product requirements,
- to ensure conformity of the quality management system, and
- to continually improve the effectiveness of the quality management system.

This includes determination of applicable methods, including statistical techniques, and the extent of their use. The Quality Department including management and site supervisors are responsible for systems related to monitoring, measurement, analysis and improvement.

8.2 Monitoring and measurement

8.2.1 Customer satisfaction
As one of the measurements of the performance of the quality management system, the organization monitors information relating to customer perception as to whether the organization has met customer requirements. The methods for obtaining and using this information are determined by the Sales Department and top management.

8.2.2 Internal audit
The organization conducts internal audits at planned intervals to determine whether the quality management system:

- conforms to the planned arrangements and to the quality management system requirements established by the organization, and
- is effectively implemented and maintained.

An audit program has been planned, taking into consideration the status and importance of the processes and areas to be audited, as well as the results of previous audits. The audit criteria, scope, frequency and methods are defined. This selection of auditors and conduct of audits ensures objectivity and impartiality of the audit process. Auditors do not audit their own work.

A documented procedure has been established to define the responsibilities and requirements for planning and conducting audits, establishing records and for reporting results. Records of the audits and their results are maintained. Top management is responsible to oversee the internal auditing system and maintaining of appropriate records.

The management responsible for the area being audited ensures that any necessary corrections and corrective actions are taken without undue delay to eliminate detected nonconformities and their causes. Follow-up activities include the verification of the actions taken and the reporting of verification results.
8.2.3 Monitoring and measurement of processes
The site supervisor applies suitable methods for monitoring and, where applicable, measurement of the quality management system processes. These methods demonstrate the ability of the processes to achieve planned results. When planned results are not achieved, correction and corrective action is taken by the appropriate personnel, to ensure conformity of the product.

8.2.4 Monitoring and measurement of product
Management monitors and measures the characteristics of the product to verify that product requirements have been met. This is carried out at appropriate stages of the product realization process in accordance with the planned arrangements.

Evidence of conformity with the acceptance criteria is maintained. Records indicate the person(s) authorizing release of product for delivery to the customer.

The release of product and delivery of service to the customer does not proceed until the planned arrangements have been satisfactorily completed, unless otherwise approved by a relevant authority and, where applicable, by the customer.

8.3 Control of nonconforming product
Management ensures that product which does not conform to product requirements is identified and controlled to prevent its unintended use or delivery. A documented procedure has been established to define the controls and related responsibilities and authorities for dealing with nonconforming product.

Where applicable, the organization deals with nonconforming product by one or more of the following ways:
- by taking action to eliminate the detected nonconformity;
- by authorizing its use, release or acceptance under concession by a relevant authority and, where applicable, by the customer;
- by taking action to preclude its original intended use or application;
- by taking action appropriate to the effects, or potential effects, of the nonconformity when nonconforming product is detected after delivery or use has started.

When nonconforming product is corrected, it is subject to re-verification to demonstrate conformity to the requirements.

Records of the nature of nonconformities and any subsequent actions taken, including concessions obtained, are maintained.
8.4 Analysis of data
The organization determines, collects and analyzes appropriate data to demonstrate the suitability and effectiveness of the quality management system and to evaluate where continual improvement of the effectiveness of the quality management system can be made. This includes data generated as a result of monitoring and measurement and from other relevant sources.

The analysis of data provides information relating to:
- customer satisfaction,
- conformity to product requirements,
- characteristics and trends of processes and products including opportunities for preventive action, and
- suppliers.

Management is responsible for determining the data requirements and for coordinating with other departments to collect and subsequently analyze the data in order to make improvements.

8.5 Improvement

8.5.1 Continual improvement
The organization continually improves the effectiveness of the quality management system using the quality policy, quality objectives, audit results, analysis of data, corrective and preventive actions and management review.

8.5.2 Corrective Action
The organization takes action to eliminate the cause of nonconformities in order to prevent their recurrence.

Corrective actions are appropriate to the effects of the nonconformities encountered.

A documented procedure has been established that defines requirements for:
- reviewing nonconformities (including customer complaints),
- determining the causes of nonconformities,
- evaluating the need for action to ensure that nonconformities do not recur,
- determining and implementing action needed,
- recording and maintaining records of the results of action taken, and
- reviewing the effectiveness of the corrective action taken.

The Quality Department (management) is responsible for maintaining the procedure and the associated records.

8.5.3 Preventive Action
The organization determines action to eliminate the causes of potential nonconformities in order to prevent their occurrence.
Preventive actions are appropriate to the effects of the potential problems

A documented procedure has been established to define requirements for:

- determining potential nonconformities and their causes,
- evaluating the need for action to prevent occurrence of nonconformities,
- determining and implementing action needed,
- recording and maintaining the results of action taken, and
- reviewing the effectiveness of the preventive action taken.

On site supervisors are responsible for maintaining the procedure and the associated records.
Reference Documents

Connelly Insulation Project Quality Assurance Procedures is the documentation pertaining to site specific quality control.

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